

Triple your sales with perfect digital marketing strategy

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Introduction

You undoubtedly want to increase your sales significantly. After all, that's the main goal of most if not all businesses. And you wouldn't want to increase it by a small margin but as much as triple your current sales. However, are you sure that have the right digital marketing strategy that will help you realize that increase?

The thing about digital marketing is that there are plenty of different aspects to it. Some of those aspects include SEO, PPC, Social Media, Online Directory Listings, Pay-Per-Lead Services, and more. You need to be able to find out which one works best for your company. Once you get to know that, you'll know where you should focus and concentrate your efforts more. When you do that, you could help drive up your sales and go beyond the results you expect.

WAY TO TRIPLE YOUR SALES



This is the process that you need to follow closely if you plan on tripling your sales. It uses all elements of digital marketing and implements them in a way that fits your business perfectly.

1. It all starts with your foundation. A strong and solid foundation leads to a similarly strong website and it's sure to rank high and convert. The keys to a strong foundation for your website are:

- Strong copy that leads to conversion
- Blogging
- On-page Optimization
- Citation Development
- Link Building
- Reputation Management

2. Next is to add PPC to help guarantee even better results for you. This part of the process involves incorporating Google Ad Words into your campaign. The aim is to drive better results that would help you appear among the top results of the top search engines like Google and Bing.

3. You can consider making retargeting the focus of your next step. Focus can be placed on those people who have already visited your website on various other social channels. They might have already visited your site's Facebook page and that makes them perfect for your retargeting efforts.

4. Tap into the vast potential that's offered by social media as you get the opportunity to drive more repeat and referral business.
